

The PIPELINE

Your latest news source for new products and trends in the H2O industry.

Thoughts To Sell By

On feeling good by looking good

Any man may be in good spirits and good temper when he's well dressed. There ain't much credit in that.
Charles Dickens

On the value of work over time

What we do upon some great occasion will probably depend on what we already are: and what we are will be the result of previous years of self-discipline.
H.P. Liddon

On the value of always speaking positively

A man should be careful never to tell tales of himself to his own disadvantage. People may be amused at the time, but they will be remembered, and brought out against him upon some subsequent occasion.
Samuel Johnson

On why sales is a numbers game

A thousand things advance; nine hundred and ninety-nine retreat; that is progress.
Henri Frederic Amiel

On motivation

There is only one thing for a man to do who is married to a woman who enjoys spending money, and that is to enjoy earning it.
Edgar Watson Howe

-Equipment Pads

-EBAA Plastic Retaining Clip

-Water Heater Stand

-Duracast

Re-Engineered



For Greater Strength!

9" x 9" GRATE

(also available in 12" x 12")



With a load test of 1675 PSF and a 34.5 sq. in. open surface area, it beats any grate of any kind.

It takes NDS to improve an NDS product, and their commitment to superior quality continues with their re-engineered 9" x 9" polyethylene grate -- now offering more strength and open surface area than ever.

More material, superior strength and durability, greater flow capacity.

Beats the competition's load rating by 15% and open surface area by 56%.

Expect more, get more, with quality products by NDS.

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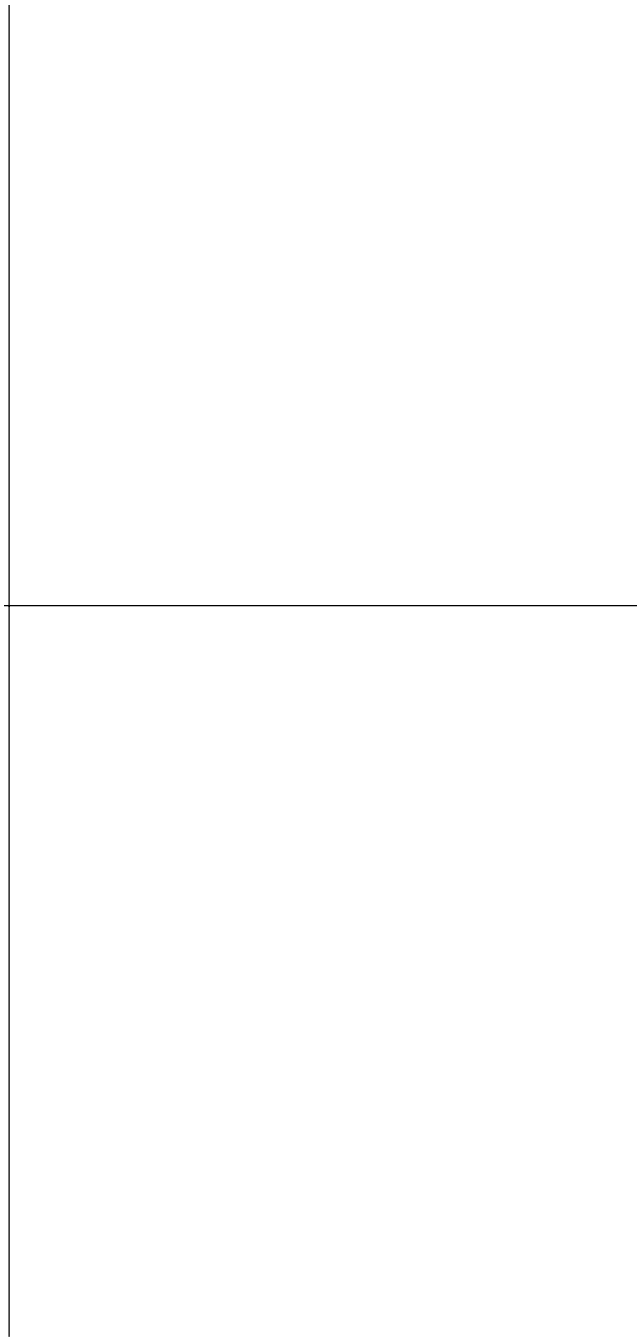
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 A Subsidiary of Phillips 66 Company

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